How a carrier can positively impact an agency's small commercial workflow before & with

⋈ Commercial Submissions

Small commercial workflow before Commercial Submissions
Time consuming, manual, and slow

Small commercial workflow with Commercial Submissions
Efficient and effective

Data gathering
Servicer manually enters data, including re-entry of previous submissions. Data is gathered from and stored in documents

Pre-fill & questions
AMS integration speeds up data gathering from client, servicer completes the rest

Initial submission
Then, the servicer re-enters data into multiple carrier sites, each with different questions

Quoting
Client information is accurate and complete - sent to multiple carriers at once

Collaboration / follow-up
Multiple hand-offs back and forth between carriers and agents

Receive quotes
Connected carriers return quotes in seconds

Receive quotes
Deals are lost while waiting for carrier responses, since clients have become frustrated by delays

Bind and issue
Carrier binds and issues

Customer review
Agency and client email documents back and forth, tracking changes

Agency work time

<2 Hours

Potential Time Savings: Over 40%

Carriers can increase their ease of doing business and become a carrier of choice by participating in Commercial Submissions
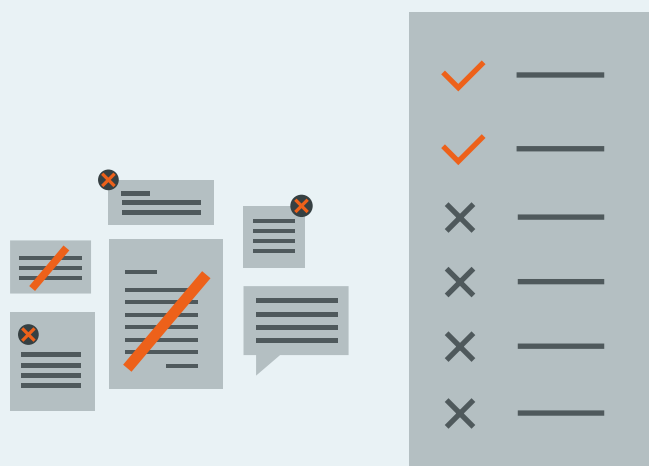
Bind and issue
Carrier binds the policy, but finds it difficult to identify attractive risks and communicate appetite with agent partners

Agency work time

4-5 Hours

Connect with agents using Vertafore's commercial comparative rater, Commercial Submissions. Standardize your agency partners' workflows and become a carrier of choice.

[Learn more]

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